

Atul Sharma

(Reg. No. 13655)

18+ years of experience in Learning & Development

M.A. - Organizational Psychology, Diploma in Training & Development
Trained in CBT (Cognitive Behavior Therapy), TA (Transactional Analysis) & NLP

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CONSULTANT: Professional & Behavioral Skills, Instructional Design

Vision:

To be a respected learning and development professional by empowering people and organizations towards excellence.

Highlights:

15,900 + People Trained, 1575+ People Coached, 135+ Programs developed and facilitated
Average Feedback Score: 4.65 (Scale of 1 to 5)

Methodology

Atul specializes in conducting participant centric workshops which are experiential in nature and involves active learning methodologies and theatre techniques like:

Self-assessment, Quiz, Improvisation, Simulations, Demonstrations, Practice Activities and Exercises, In-basket, Group Work, Mental imagery, Learning Videos, Storytelling, Recorded Videos of Participants (Pre and Post Training), Discussions and Drills, Instruments, Neighbor Discussions, Reflection, Role Play and Slip Writing.

Philosophy

Atul believes in 'Eureka Philosophy' which means that that when an appropriate environment is created and people are strategically guided, they can find their own way towards personal and professional excellence. All of us have the necessary resources to produce the changes we want in our life. A fulfilling space that allows the inner potential to surface can do wonders in the lives of people.

Areas of Expertise

Besides conducting and facilitating training workshops, Atul also carries with him rich experience in the areas of Training Systems Development, Trainer Capability Development, Life Coaching and Instructional Design. He specializes in imparting training in the following domains:

- Behavioral Skills
- Professional Skills
- Train The Trainer
- Leadership & Motivation
- Management Development Programs
- Cultural Sensitization
- NLP & TA based Sessions
- Communication & Accent Neutralization
- Mental Health
- Instructional Designing

Organizational Association

- Middle Earth HR (Asia's 7 th Largest Certifying Body)	Consultant Trainer	Since 2016
- Jaipur Rugs	Senior Manager- HRD	2013
- Earth Education Valley	Senior Manager- Training and Design	2011
- Jaquar & Co. Pvt. Ltd.	Senior Manager- Talent Development	2010
- Aegis BPO	AM- OD Training	2008
- Equinox Global Services Pvt. Ltd. (Oracle BPO)	Lead Trainer	2006
- e-USA Technologies	Trainer	2003
- ET & T, CGEC	AutoCAD Trainer	1998

Education

– Diploma in Training & Development	Indian Society for Training & Development	2010
– Certificate Course in Basic Counseling Skills	Sanjivini	2008
– Certificate Course in Instructional Design	Symbiosis Center for Distance Learning	2007
– Masters in Organizational Psychology	Annamalai University	2003
– One year Diploma in Computer Application	Uptron-ACL	1998
– Three step course in AutoCAD	CADD Center	1998
– Diploma in Electrical Engineering	Aryabhat Polytechnic	1997
– Graduation (B.A.pass, Correspondence)	Delhi University	1997

Training & Certifications

– Storytelling for Business	Udemy	2017
– Inbound Certification	HubSpot Academy	2016
– The Zen of Good Writing	Suma Varughese	2015
– Creating a Strong Leadership Team (Online)	Quickknowledge	2015
– Lifestyle Medicine for Stress Mgmt. (Online)	The Harvard Medical School	2014
– <i>Jeevan Vidya</i> Workshop	Centre for Holistic Learning	2013
– Non-violent Communication (TTT)	Reena Ginwala	2013
– Lotus Workshop	Barbara Sultan	2011
– NLP Practitioner's Training	Dr. Richard Mchugh	2011
– Train the Trainer	Aegis Ltd.	2009
– Transactional Analysis-101	TACET, New Delhi	2006
– Cold Calling Coach Certification	Building People Inc., California	2005
– Voice and Accent Training	Arjun Raina	2004
– Speech Enhancement Training	Shamshir Rai Luthra	2002
– Telephonic Counseling Skills	Saarthak	2001

Clients

– Accenture BPO	– Max Super Specialty Hospital
– Bharti AXA	– Middle Earth Consultants
– Blue Star	– NIIT Ltd.
– DAV Public School	– NIIT Technologies
– Delhi Public School	– Orix India
– Deloitte Consulting	– PM Relocations
– Domino's Pizza	– Snapdeal
– G.D Goenka International School	– Sri Sathya Sai Sewa Organisation
– Global Economic Advantage	– Stiefel Glaxo Smithkline
– Heinz India Ltd.	– Tata AutoComp Systems Ltd.
– HTMT Global	– Tata Teleservices
– Indian School of Business	– Twinings
– Interactive Skills	– Veta
– InterGlobe Technologies	– Volvo Cars
– KDH Humboldt Wedag	– Wipro